

President Mark Feasel called the Directors Quarterly meeting to order.

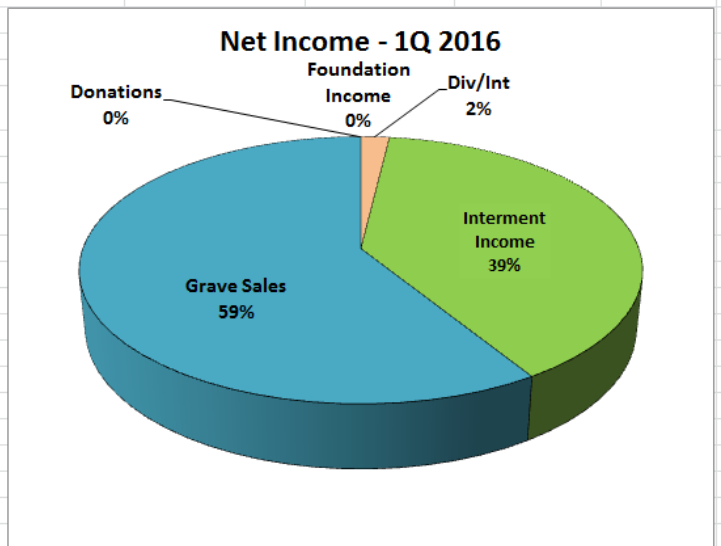
Secretary's Report: Linda Stockmaster read the minutes of the November 2015 Quarterly meeting. A motion to approve was made by Melba Rupert, seconded by Susan Comstock and approved.

Checking:	1st Niagara	General Savings:	Vanguard (3)	General Accounts 2016 YTD	PM Accounts:	Vanguard	Key Bank (CDs)	PM Accounts 2016 YTD
Balance Forward	\$ 20,489.96	Balance Forward	\$ 46,664.90	\$ 60,461.69	Balance Forward	\$ 194,066.94	\$ 50,480.59	\$243,398.10
Receipts/Deposit (1)	\$ 33,464.39	Receipts/Deposits	\$0.00	\$ 33,464.39	Receipts/Deposits	\$ 27,770.21	\$ -	\$ 27,770.21
Expenses (1) (2)	\$ (31,946.13)	Expenses	\$ (1,233.44)	\$ (33,179.57)	Expenses (4)	\$ (1,591.36)	\$ (24,432.06)	\$ (26,023.42)
Balance	\$ 22,008.22	Balance	\$ 45,431.46	\$ 67,439.68	Balance	\$ 220,245.79	\$ 26,048.53	\$246,294.32

- (1) Checking Notes: Includes redeemed CD pass-through
- (2) Checking Notes: Includes funds transferred for PM Required
- (3) General Savings Notes: Now includes Vanguard brokerage fund 'VOE'
- (4) PM Notes: CD Redemption. Funds moved to Vanguard PM, Market Change

Business Report	Current YTD	Last Year (FY 2015)	Average (past 47 years)
Grave Sales	2	25	49
Interments - Full (total)	7 (8)	25 (48)	41 (combined)
Interments - Cremated	1	24	
Foundations	0	23	-

Section Availability	# Graves	Income - YTD	Net Income
C	1	Donations	\$ -
D	15	Foundation Income	\$ -
F*	17	Div/Int	\$ 113.45
H	3	Interment Income	\$ 2,330.00
J	549	Grave Sales	\$ 3,500.00
K	406		\$ 5,943.45
Total Available:	991		
Total Sold: J & K	55	J & K: (since 6/2013)	
* Includes Buy-Backs	Donation Notes:	Vet Flag Holders (All)	\$ 5,015.00
	(since inception)	\$ for Trees (All)	\$ 10,617.00



Treasurer's Business Report: Gary: 2016 Business Report – 1st Quarter 2016. Revenue was low due to more cremations for existing graves and fewer new grave sales. Gary reviewed the cremations trends which show cremations are increasing. He reviewed all the forms that need to be filed and what director information is provided. A motion to approve was made by George Zornow, seconded by Hank Wallace and approved.

Finance Report: George provided the following:

Maplewood Mutual Fund Performance March Qtr 2016 Meeting					
PM & Perpetual Care Accounts	12/31/2015	2/29/2016	Change	%change	Symbol, Morningstar Rating
1-PM Equity Income	\$ 57,693	\$ 56,017	\$ (1,676)	-2.90%	VERIX 5*
2-PM GNMA Bond Fund	\$ 25,568	\$ 25,856	\$ 288	1.1%	VFIIX 4*
2-PM Intermediate bond Index	\$ 26,252	\$ 26,905	\$ 653	2.5%	VBILX 5*
6-PC Flower STAR Fund	\$ 4,245	\$ 4,063	\$ (182)	-4.3%	VGSTX 4*
5-Perp Care (New) STAR Fund	\$ 1,286	\$ 1,231	\$ (55)	-4.3%	VGSTX 4*
3-PM (New) Hi Div Yield Fund #	\$ 63,487	\$ 64,198	\$ 711	1.1%	VHDYX 5*
3-PM (New) Tips Fund	\$ 39,675	\$ 41,233	\$ 1,558	3.9%	VIPSX 4*
Total PM + Perpetual Care	\$ 218,206	\$ 219,503	\$ 1,297	6.0%	
General Operating Fund	12/31/2015	2/29/2016	Change	%change	
2-Gen Balanced Index	\$ 37,133.00	\$ 36,192.00	\$ (941)	-2.5%	VBIAIX 5*
Total Mutual Funds at Vanguard	\$ 255,339	\$ 255,695	\$ 356	0.1%	
# 12/31/15 includes \$24,140 CD conversion deposit.					

Sunshine Committee: Nothing to report.

Superintendent's Report: Carol said things were fairly quiet and not much snow to plow. Harold Wagner's funeral was scheduled during a blizzard and was rescheduled. A grave had a bolder that could not be moved by Kurt so we had to pay \$300 to have Lee Hetrick move the bolder to the end of the service road.

Grounds/ Development Report:

A tree near the middle driveway may have a problem and will be monitored.

Nominating:

Melba read the new officers which will be President - Margaret Hayes, 1st Vice – George Zornow, 2nd Vice – Susan Comstock, Superintendent – Carol Feasel, Secretary – Linda Stockmaster and Treasurer – Gary Stockmaster. All were approved.

Website: Gary says the site continues to be popular and is frequently updated. We continue to receive feedback from Find-A-Grave users that our website information is very helpful and frequently they will offer updates to us about friends and families, dates, and relationships.

Database: The database continues to be frequently updated and published to the website. We incorporate some of the Find-A-Grave information back into our database.

New Business:

- Request to move the 2Q meeting **from May 4th, to May 11th**. A motion to approve was made by Gary, seconded by George Zornow and approved.
- Review issues with grave filling and maintenance. Action: Carol will talk with Kurt.
- Mark would like to have more of the corner markers remove in Section A and B to improve the mowing process.
- Ray would like to continue improving the diggin's area road. Request for budget of \$500. A motion to approve was made by Gary Stockmaster, seconded by John Hatch and approved.
- Renewal of Tree Maintenance Budget: \$1,500. A motion to approve was made by Gary Stockmaster, seconded by John Hatch and approved.
- Renewal of Landscaping Budget: \$2,500. A motion to approve was made by Gary Stockmaster, seconded by John Hatch and approved.
- Request approval of Chris Shafer's proposal for spring maintenance of all flower beds and trees for \$1,100. Motion made by Gary Stockmaster, seconded by George Zornow and approved.
- Request for \$1,500 to add a bench to the existing cremation area in the J Section and add it to the donation program with some additional plantings. A motion to approve was made by John Hatch, seconded by Susan Comstock and approved.
- Renewal of Monument Repair & Restoration Budget: \$3,000. A motion to approve was made by Gary Stockmaster, seconded by George Zornow and approved.
- Update: First Niagara is being sold to Key Bank by 3Q2016. Gary is shopping for a new bank before this deal happens.
- Meeting notices and minutes: Email has been started as an option for those who prefer to the meeting notices and minutes electronically which will reduce the cost of postage. Is it working?
- Continuation of 'Cremation' options and trends discussion in future meetings

The meeting was adjourned with a motion from by George, seconded by Melba Rupert and approved.

Next Meeting – The 2nd Quarterly meeting of 2016 will be on the second Wednesday **May 11, 2016** at 7PM at Ray & Carol's. Meeting reminders will be sent out as usual.

Directors and Officers Present: George Zornow, Carol Feasel, Phyllis McHargue, Gary and Linda Stockmaster, John Hatch, Hank Wallace, Susan Comstock, Paul Macauley, Shirley Miller, Margaret Hayes, Melba Rupert and Mark Feasel.



Secretary